

Matt Rexroad is a Marine reservist. He is also many other things, but he is clearly a Marine. Having recently returned from Iraqi where he was helping a long suppressed people regain their freedom and self-determination. He had a business doing political consultant that, of necessity, he had to ignore while he was away. Now that he was back he wanted to pursue his business vigorously. He was talking to an associate about how to structure the business. This is the point at which he sought the help of the Yuba College Small Business Development Center. Matt and his partner Tom took advantage of the free, confidential counseling offered by the Center.

Perhaps the best way to express Matt's feelings about the value of the assistance the Center gave him is to use Matt's own words. He said, "The day we met with Michael Berta was the most profitable days for our company. We decided on a certain structure for the company and were pursuing it. Michael suggested a different structure that has resulted in us meeting our financial goals for 2004 on February 22nd. The goals for 2005 are much higher and our structure will be able to accommodate it."